



DUPAGE AIRPORT AUTHORITY

2012

**TENTATIVE BUDGET
&
APPROPRIATIONS**

**Budget & Appropriations
DuPage Airport Authority
2011 Forecast vs 2012 Budget**

| | Budget 2012 | Forecast 2011 | Percent Change 2012 v 2011 |
|--|------------------------|----------------------|-------------------------------|
| Estimated Cash Balance - Beginning | \$ 10,690,153 | 8,366,655 | |
| Estimated Cash Balance - Beginning - <i>Restricted</i> | \$ 15,925,000 | 15,999,500 | |
| | <u>\$ 26,615,153</u> | <u>24,366,155</u> | |
| REVENUES | | | |
| <u>OPERATING REVENUES</u> | | | |
| Airport Operations | \$ 4,540,516 | 4,825,405 | -5.9% |
| Flight Center Fuel Operations | \$ 12,020,270 | 11,586,003 | 3.7% |
| Prairie Landing Golf Course | 2,664,352 | 2,316,130 | 15.0% |
| SUB-TOTAL OPERATING REVENUES | <u>\$ 19,225,138</u> | <u>\$ 18,727,538</u> | <u>2.7%</u> |
| EXPENDITURES | | | |
| <u>OPERATING EXPENSES</u> | | | |
| Airport Operations | \$ 5,872,969 | 5,615,044 | 4.6% |
| Flight Center Fuel Operations | 10,580,353 | 10,197,313 | 3.8% |
| Prairie Landing Golf Course | \$ 2,386,311 | 2,391,265 | -0.2% |
| SUB-TOTAL OPERATING EXPENSES | <u>\$ 18,839,633</u> | <u>18,203,622</u> | <u>3.5%</u> |
| <u>NON OPERATING - DEBT SERVICE/CAPITAL/TAXES</u> | | | |
| REVENUES | | | |
| Miscellaneous Taxes | \$ 58,000 | 57,779 | 0.4% |
| Property Taxes/Abatement | \$ 6,546,024 | 6,095,220 | 7.4% |
| Interest Income | \$ 151,500 | 50,774 | 198.4% |
| Gain of Sale from Fixed Assets | \$ 55,000 | 62,500 | -12.0% |
| SUB-TOTAL NON-OPERATING REVENUES | <u>\$ 6,810,524</u> | <u>\$ 6,266,273</u> | <u>8.7%</u> |
| EXPENSES | | | |
| Property Tax (DAA) | \$ 179,208 | 179,208 | 0.0% |
| Property Tax (PLGC) | \$ 250,000 | 236,810 | 5.6% |
| CenterPoint Advance - Interest | \$ 409,940 | 511,205 | -19.8% |
| CenterPoint Advance - Reductions | \$ (153,966) | \$ (242,817) | 36.6% |
| SUB-TOTAL NON-OPERATING EXPENSES | <u>\$ 685,182</u> | <u>684,406</u> | <u>0.1%</u> |
| <u>CAPITAL DEVELOPMENT PROGRAM</u> | | | |
| Capital Projects | \$ 6,750,190 | 2,444,721 | 176.1% |
| Projects from Capital Reserve | \$ 7,422,500 | 75,000 | 9796.7% |
| Golf Course Capital | \$ 1,049,500 | 473,295 | 121.7% |
| Equipment | \$ 602,500 | 863,769 | -30.2% |
| Carryover of 2011 Projects | \$ 1,959,000 | | |
| SUB-TOTAL NON-OPERATING EXPENSES | <u>\$ 17,783,690</u> | <u>\$ 3,856,785</u> | <u>361.1%</u> |
| Total FY2011 Revenues | <u>\$ 26,035,662</u> | <u>\$ 24,993,811</u> | <u>4.2%</u> |
| Total FY2011 Expenditures | <u>\$ 37,308,505</u> | <u>\$ 22,744,813</u> | <u>64.0%</u> |
| Cash Balance - Ending | <u>\$ 15,342,311</u> * | <u>\$ 26,615,153</u> | <u>-42.4%</u> |
| * Cash Balance - Ending split as follows: | | | |
| Capital Reserve Restricted Fund Ending | \$ 8,502,500 | 15,925,000 | -46.6% |
| Operating Cash Ending | \$ 6,839,811 | 10,690,153 | -36.0% |

**DUPAGE AIRPORT AUTHORITY
PAYROLL HEADCOUNT WORKSHEET
FISCAL YEAR 2012 BUDGET**

| DEPARTMENT | 2011 | | | | | 2012 | | | | |
|--|-----------|-----------|--------------------|-----------|-----------|-----------|-----------|--------------------|-----------|-----------|
| | CURRENT | | NEW/OPEN POSITIONS | | TOTALS | CURRENT | | NEW/OPEN POSITIONS | | TOTALS |
| | FULL | PART TIME | FULL | PART TIME | | FULL | PART TIME | FULL | PART TIME | |
| DAA COMMISSIONERS | 9 | 0 | 0 | 0 | 9 | 9 | 0 | 0 | 0 | 9 |
| DAA ADMINISTRATION | 9 | 0 | 0 | 0 | 9 | 9 | 0 | 0 | 0 | 9 |
| ADMINISTRATION | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 |
| P/R MARKETING | 4 | 0 | 0 | 0 | 4 | 4 | 0 | 0 | 0 | 4 |
| ACCOUNTING | | | | | | | | | | |
| TOTAL ADMINISTRATION | 14 | 0 | 0 | 0 | 14 | 14 | 0 | 0 | 0 | 14 |
| DAA OPERATIONS | 10 | 0 | 0 | 2 | 12 | 10 | 0 | 0 | 2 | 12 |
| FIELD | 5 | 0 | 0 | 0 | 5 | 5 | 0 | 0 | 0 | 5 |
| BUILDINGS | 2 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 2 |
| EQUIPMENT | | | | | | | | | | |
| TOTAL OPERATIONS | 17 | 0 | 0 | 2 | 19 | 17 | 0 | 0 | 2 | 19 |
| TOTAL ADMIN & OPERATIONS | 31 | 0 | 0 | 2 | 33 | 31 | 0 | 0 | 2 | 33 |
| FLIGHT CENTER-FUEL OPS | 15 | 0 | 0 | 0 | 15 | 15 | 0 | 0 | 0 | 15 |
| LINE SERVICE | 4 | 1 | 0 | 0 | 5 | 4 | 1 | 0 | 0 | 5 |
| COUNTER | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 |
| ACCOUNTING | | | | | | | | | | |
| TOTAL-FUEL OPS | 20 | 1 | 0 | 0 | 21 | 20 | 1 | 0 | 0 | 21 |
| PRAIRIE LANDING GOLF* | 5 | 15 | 0 | 0 | 0 | 5 | 15 | 0 | 0 | 0 |
| FOOD,BEVERAGE,BANQUETS | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ADMINISTRATION | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| GOLF OPERATIONS | 4 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 |
| MAINTENANCE | | | | | | | | | | |
| *Does not include about 60 seasonal employees who work about the same number of hours each year. | | | | | | | | | | |
| TOTAL PRAIRIE LANDING GOLF | 10 | 15 | 0 | 0 | 0 | 10 | 15 | 0 | 0 | 0 |
| FINAL ENDING TOTAL | 61 | 16 | 0 | 2 | 54 | 61 | 16 | 0 | 2 | 54 |



DUPAGE AIRPORT AUTHORITY

Total Airport Operations and Administration

STATEMENT OF REVENUES AND EXPENSES

| REVENUE | AUDIT | AUDIT | AUDIT | 2011 | | 2012 | Percentage Change 2012 vs 2011 |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------|-----------------------------------|
| | TOTAL 2008 | TOTAL 2009 | TOTAL 2010 | FORECAST | Plan | | |
| Field Operations | 1,249,579 | 1,585,078 | 1,966,157 | 1,581,291 | 1,246,197 | -21% | |
| Building Operations | 3,867,774 | 3,336,450 | 3,029,397 | 2,884,513 | 2,979,585 | 3% | |
| Flight Center | 462,148 | 453,335 | 404,921 | 210,865 | 175,534 | -17% | |
| Admin - Misc | 329,334 | 222,788 | 221,593 | 148,736 | 139,200 | -6% | |
| Property Taxes | 6,534,899 | 6,530,221 | 6,044,028 | 6,095,220 | 6,546,024 | 7% | |
| Replacement Taxes | 64,524 | 54,435 | 58,714 | 57,779 | 58,000 | 0% | |
| Interest Income | 357,226 | 196,798 | 140,110 | 50,399 | 150,000 | 198% | |
| Gain on Sale of Fixed Assets | 20,669 | 46,401 | 59,290 | 62,500 | 55,000 | -12% | |
| TOTAL REVENUES | 12,886,154 | 12,425,506 | 11,924,208 | 11,091,303 | 11,349,540 | 2% | |
| EXPENSE | | | | | | | |
| Field Operations | 1,327,390 | 1,278,106 | 1,424,948 | 1,481,861 | 1,641,914 | 11% | |
| Building Operations | 998,307 | 958,836 | 977,461 | 957,746 | 976,342 | 2% | |
| Flight Center | 476,178 | 420,000 | 392,594 | 362,350 | 403,384 | 11% | |
| Shop Equipment | 476,161 | 391,606 | 424,398 | 421,510 | 461,938 | 10% | |
| Administration | 2,912,299 | 2,795,047 | 2,067,204 | 1,949,112 | 2,031,368 | 4% | |
| Commissioners | 97,420 | 103,191 | 106,602 | 106,735 | 107,355 | 1% | |
| Business Development and Marketing | 83,154 | 85,545 | 90,413 | 230,256 | 166,079 | -28% | |
| Accounting | 256,617 | 257,473 | 246,466 | 284,678 | 263,797 | -7% | |
| TOTAL EXPENSES | 6,627,526 | 6,289,803 | 5,730,087 | 5,794,247 | 6,052,177 | 4% | |
| NET INCOME | 6,258,628 | 6,135,703 | 6,194,121 | 5,297,056 | 5,297,363 | 0% | |

FIELD OPERATIONS
STATEMENT OF REVENUES AND EXPENSES

| 2110 | | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|----------------|------|------------------------|------------------------|------------------------|------------------|------------------|-----------------------------------|
| REVENUE | | | | | | | |
| 3190 | 2110 | 50 | 50 | 30 | 40 | 40 | 0% |
| | | 150,505 | 115,255 | 114,725 | 123,245 | 120,000 | -3% |
| 3191 | 2110 | 36,265 | 28,725 | 30,600 | 30,750 | 29,400 | -4% |
| 3500 | 2110 | 4,321 | 0 | 0 | 0 | 0 | |
| 3524 | 2110 | 55,252 | 16,331 | 2,999 | 0 | 0 | |
| 3525 | 2110 | 225,998 | 297,404 | 288,433 | 268,347 | 276,876 | 3% |
| 3550 | 2110 | 777,189 | 1,127,313 | 1,529,369 | 1,158,908 | 819,881 | -29% |
| 3551 | 2110 | | | | | | |
| | | 1,249,579 | 1,585,078 | 1,966,157 | 1,581,291 | 1,246,197 | -21% |
| | | | | | | | |
| EXPENSE | | | | | | | |
| 5300 | 2110 | 43,862 | 24,000 | 27,344 | 22,000 | 46,000 | 109% |
| 5305 | 2110 | 18,588 | 12,162 | 7,742 | 11,200 | 12,200 | 9% |
| 5310 | 2110 | 3,459 | 8,722 | 3,403 | 764 | 3,500 | 358% |
| 5315 | 2110 | 3,935 | 0 | 0 | 0 | 0 | |
| 5320 | 2110 | 10,947 | 1,115 | 2,165 | 2,364 | 8,000 | 238% |
| 5325 | 2110 | 1,324 | 4,471 | (504) | 2,809 | 54,060 | 1824% |
| 5330 | 2110 | 9,466 | 4,122 | 4,148 | 5,927 | 6,000 | 1% |
| 5335 | 2110 | 3,601 | 2,316 | 2,425 | 3,377 | 3,000 | -11% |
| 5340 | 2110 | 24,029 | 28,614 | 47,792 | 22,693 | 25,000 | 10% |
| 5410 | 2110 | 2,478 | 1,232 | 4,340 | 1,500 | 12,750 | 750% |
| 5415 | 2110 | 27,114 | 6,595 | 4,571 | 3,224 | 5,400 | 67% |
| 5430 | 2110 | 6,017 | 8,286 | 13,027 | 8,026 | 10,000 | 25% |
| 5431 | 2110 | 39,709 | 104,659 | 19,694 | 59,266 | 57,072 | -4% |
| 5720 | 2110 | 83,611 | 69,949 | 67,087 | 57,931 | 59,669 | 3% |
| 6100 | 2110 | 615,709 | 594,401 | 580,969 | 568,768 | 616,150 | 8% |
| 6110 | 2110 | 43,243 | 43,555 | 42,222 | 42,112 | 47,135 | 12% |
| 6115 | 2110 | 960 | 1,353 | 5,321 | 10,702 | 12,710 | 19% |
| 6120 | 2110 | 80,745 | 88,533 | 96,505 | 105,786 | 113,191 | 7% |
| 6130 | 2110 | 5,555 | 3,447 | 3,740 | 6,368 | 8,500 | 33% |
| 6160 | 2110 | 41,586 | 39,823 | 52,916 | 50,893 | 51,464 | 1% |
| 6330 | 2110 | 254 | 0 | 41 | 64 | 50 | -22% |
| 6335 | 2110 | 2,206 | 1,838 | 751 | 420 | 1,500 | 257% |
| 6340 | 2110 | 260 | 245 | 295 | 330 | 150 | -55% |
| 6350 | 2110 | 121 | 47 | 189 | 0 | 300 | |
| 6390 | 2110 | 1,378 | 1,320 | 840 | 1,560 | 1,350 | -13% |
| 6525 | 2110 | 1,800 | 1,800 | 2,404 | 5,400 | 2,883 | -47% |
| 6546 | 2110 | 93,457 | 63,991 | 45,025 | 67,264 | 60,000 | -11% |
| 6548 | 2110 | 105,069 | 107,841 | 336,711 | 364,698 | 365,094 | 0% |
| 6549 | 2110 | | 0 | 0 | 5,000 | 5,000 | 0% |
| 6770 | 2110 | 56,907 | 53,669 | 53,786 | 51,417 | 53,786 | 5% |
| | | 1,327,390 | 1,278,106 | 1,424,948 | 1,481,861 | 1,641,914 | 11% |

BUILDING OPERATIONS
STATEMENT OF REVENUES AND EXPENSES

| 2120 | | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|------|--|------------------------|------------------------|------------------------|------------------|------------------|-----------------------------------|
| | REVENUES | | | | | | |
| 3180 | Hangar Rentals Buildings | 1,676,098 | 1,441,811 | 1,237,333 | 1,236,424 | 1,244,856 | 1% |
| 3190 | Collection Fees,Srvc,Tow Bldg | 170 | 190 | 110 | 170 | 150 | -12% |
| 3525 | Building Maintenance Income | 3,444 | 6,746 | 4,403 | 11,144 | 5,000 | -55% |
| 3560 | Building Lease Income Bldg | 2,188,063 | 1,887,703 | 1,787,550 | 1,636,776 | 1,729,579 | 6% |
| | TOTAL REVENUES | 3,867,774 | 3,336,450 | 3,029,397 | 2,884,513 | 2,979,585 | 3% |
| | EXPENSES | | | | | | |
| 5205 | Maintenance-Hangars | 57,459 | 51,371 | 55,661 | 63,196 | 55,000 | -13% |
| 5210 | Maintenance-Building | 33,972 | 30,338 | 34,887 | 45,411 | 34,000 | -25% |
| 5220 | Maintenance-Control Tower | 10,213 | 14,985 | 11,690 | 16,690 | 13,500 | -19% |
| 5221 | Reimburse for Control Tower | (6,780) | (5,025) | (10,407) | (5,250) | (5,000) | 14% |
| 5305 | Maint. Lighting-Ramps/Rds/Parking Lots | 6,379 | 10,216 | 7,326 | 6,283 | 10,000 | 59% |
| 5325 | Maintenance-Electrical Gates | 10,953 | 15,287 | 5,881 | 8,554 | 8,000 | -6% |
| 5410 | Equip Leases/Maint Contracts Building | 616 | 4,194 | 1,102 | 5,056 | 4,000 | -21% |
| 5415 | Garbage Removal Building | 7,995 | 7,973 | 6,459 | 6,907 | 7,000 | 1% |
| 5416 | Janitorial Services-Building | 28,569 | 22,470 | 22,475 | 22,733 | 22,000 | -3% |
| 5430 | Supplies & Hand Tools - Building | 9,899 | 6,171 | 11,595 | 10,944 | 10,000 | -9% |
| 5710 | Utilities-Heat Building | 175,286 | 119,872 | 112,524 | 124,742 | 128,484 | 3% |
| 5720 | Utilities-Electric - Building | 123,766 | 129,984 | 151,442 | 97,388 | 100,310 | 3% |
| 5730 | Utilities-Water/Sewer - Bldg | 10,598 | 13,317 | 14,738 | 11,410 | 13,000 | 14% |
| 6100 | Salaries Buildings | 306,723 | 312,441 | 304,010 | 302,661 | 315,431 | 4% |
| 6110 | F.I.C.A. Buildings | 22,687 | 23,029 | 22,935 | 22,389 | 24,130 | 8% |
| 6115 | Unemployment Taxes Building | 480 | 677 | 2,661 | 5,351 | 5,351 | 0% |
| 6120 | Group Insurance Building | 50,455 | 55,230 | 60,170 | 67,185 | 71,888 | 7% |
| 6130 | Uniforms Building | 3,004 | 1,382 | 1,404 | 1,703 | 1,300 | -24% |
| 6160 | IMRF Expense Buildings | 21,716 | 20,928 | 28,730 | 27,081 | 27,411 | 1% |
| 6330 | Travel Building | 0 | 41 | 0 | 0 | 0 | |
| 6335 | Training/Education Building | 2,641 | 1,309 | 592 | 778 | 500 | -36% |
| 6340 | Dues & Subscriptions Buildings | 180 | 180 | 90 | 1,996 | 90 | -95% |
| 6350 | Printing Building | 36 | 47 | 141 | 50 | 50 | 0% |
| 6390 | Communications Building | 10,183 | 12,331 | 13,459 | 13,673 | 13,000 | -5% |
| 6525 | Consulting Services Building | 450 | 0 | 0 | 500 | 500 | 0% |
| 6545 | Building Inspection Service | 6,632 | 6,119 | 5,997 | 4,100 | 5,500 | 34% |
| 6770 | Insurance Building | 104,195 | 103,969 | 111,897 | 96,216 | 111,897 | 16% |
| | TOTAL EXPENSES | 998,307 | 958,836 | 977,461 | 957,746 | 976,342 | 2% |

**FLIGHT CENTER
STATEMENT OF REVENUES AND EXPENSES**

| 2125 | | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|---------|------|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| REVENUE | | | | | | | |
| 3560 | 2125 | 462,148 | 453,335 | 404,921 | 210,865 | 175,534 | -17% |
| | | 462,148 | 453,335 | 404,921 | 210,865 | 175,534 | -17% |
| | | | | | | | |
| EXPENSE | | | | | | | |
| 5205 | 2125 | 32,096 | 48,266 | 31,393 | 41,964 | 47,300 | 13% |
| 5410 | 2125 | 44,721 | 38,071 | 19,504 | 15,641 | 46,000 | 194% |
| 5415 | 2125 | 2,280 | 3,358 | 1,321 | 1,199 | 1,600 | 34% |
| 5416 | 2125 | 54,685 | 46,269 | 45,557 | 47,604 | 45,000 | -5% |
| 5430 | 2125 | 9,601 | 13,245 | 10,373 | 10,162 | 9,500 | -7% |
| 5710 | 2125 | 51,453 | 28,705 | 35,184 | 28,456 | 29,310 | 3% |
| 5720 | 2125 | 184,764 | 141,914 | 144,980 | 117,187 | 120,703 | 3% |
| 5730 | 2125 | 14,074 | 14,489 | 15,098 | 9,192 | 13,000 | 41% |
| 6200 | 2125 | 80,047 | 83,469 | 85,591 | 87,872 | 87,872 | 0% |
| 6390 | 2125 | 1,262 | 1,426 | 1,585 | 1,575 | 1,600 | 2% |
| 6545 | 2125 | 1,194 | 787 | 2,007 | 1,500 | 1,500 | 0% |
| | | 476,178 | 420,000 | 392,594 | 362,350 | 403,384 | 11% |

ADMINISTRATION
STATEMENT OF REVENUES AND EXPENSES

| 2500 | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|-----------------------|------------------|------------------|------------------|------------------|------------------|--------------------------------|
| REVENUE | | | | | | |
| 3520 | 107,671 | 72,900 | 39,023 | 32,645 | 40000 | 23% |
| 3521 | 99,026 | 35,643 | 0 | 0 | 0 | -100% |
| 3522 | 14,527 | 12,832 | 46,355 | 13,765 | 58,000 | 0% |
| 3910 | 64,524 | 54,435 | 58,714 | 57,779 | 70,000 | -45% |
| 3930 | 4,981 | 2,976 | 82,668 | 127,331 | 6,476,024 | 9% |
| 3940 | 6,529,918 | 6,527,245 | 5,961,360 | 5,967,889 | 150,000 | 198% |
| 3970 | 357,226 | 196,798 | 140,110 | 50,399 | 1,200 | -82% |
| 3980 | 1,312 | 1,155 | 5,709 | 6,561 | 55,000 | -12% |
| 3981 | 20,669 | 46,401 | 59,290 | 62,500 | 80,000 | 2% |
| 3984 | 82,650 | 78,975 | 84,000 | 78,775 | 18,000 | 6% |
| 3990 | 24,147 | 21,284 | 46,506 | 16,990 | 18,000 | 8% |
| TOTAL REVENUES | 7,306,652 | 7,050,643 | 6,523,734 | 6,414,634 | 6,948,224 | |
| EXPENSE | | | | | | |
| 5410 | 19,376 | 15,754 | 13,704 | 15,919 | 13,900 | -13% |
| 5430 | 961 | 2,383 | 1,061 | 316 | 2,000 | 532% |
| 5440 | 479 | 2,009 | 455 | 150 | 300 | 101% |
| 5445 | 0 | 0 | 0 | 1,000 | 0 | -100% |
| 6100 | 711,524 | 680,558 | 632,474 | 660,493 | 691,272 | 5% |
| 6105 | 27,257 | 0 | 0 | 0 | 0 | -10% |
| 6110 | 52,705 | 53,182 | 51,126 | 52,901 | 47,621 | -21% |
| 6115 | 864 | 1,218 | 4,288 | 10,848 | 8,561 | 7% |
| 6120 | 88,577 | 80,134 | 84,681 | 103,771 | 111,035 | -6% |
| 6160 | 56,319 | 52,552 | 69,327 | 65,142 | 60,947 | 0% |
| 6200 | 151,161 | 102,804 | 100,492 | 91,336 | 91,336 | -46% |
| 6300 | 2,205 | 2,279 | 3,547 | 6,517 | 3,500 | -8% |
| 6320 | 4,255 | 2,269 | 2,028 | 3,029 | 2,800 | 68% |
| 6330 | 14,192 | 4,231 | 3,436 | 7,128 | 12,000 | 81% |
| 6335 | 3,923 | 2,138 | 2,118 | 1,389 | 2,520 | 99% |
| 6340 | 9,596 | 9,054 | 9,917 | 7,047 | 14,000 | -12% |
| 6345 | 4,429 | 2,694 | 2,171 | 3,420 | 3,000 | -21% |
| 6350 | 223 | 482 | 222 | 633 | 500 | 105% |
| 6355 | 3,672 | 6,193 | 7,666 | 2,442 | 5,000 | 102% |
| 6356 | 1,912 | 6,126 | 3,570 | 12,397 | 25,000 | 25% |
| 6360 | 3,849 | 4,231 | 2,931 | 2,810 | 3,500 | 7% |
| 6390 | 30,638 | 31,886 | 27,242 | 26,237 | 28,000 | 2% |
| 6420 | 4,054 | 308,433 | 0 | 0 | 0 | 33% |
| 6430 | 1,624 | 3,235 | 3,313 | 4,703 | 4,800 | 0% |
| 6525 | 152,968 | 169,409 | 102,626 | 71,249 | 95,000 | 8% |
| 6527 | 662,040 | 553,340 | 238,994 | 103,421 | 103,421 | 0% |
| 6531 | 162,830 | 160,379 | 161,880 | 149,020 | 161,000 | 0% |
| 6532 | 300,149 | 234,483 | 269,307 | 246,676 | 246,316 | -7% |
| 6535 | 263,204 | 143,513 | 174,590 | 216,182 | 200,000 | 13% |
| 6547 | 60,440 | 54,909 | 0 | 0 | 0 | 4% |
| 6770 | 116,874 | 105,168 | 94,039 | 82,936 | 94,039 | |
| TOTAL EXPENSES | 2,912,299 | 2,795,047 | 2,067,204 | 1,949,112 | 2,031,368 | |

COMMISSIONERS
STATEMENT OF REVENUES AND EXPENSES

| 2501 | | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|---------|-----------------------|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| EXPENSE | | | | | | | |
| 6100 | 2501 | 80,000 | 86,666 | 90,000 | 90,000 | 90,000 | 0% |
| 6110 | 2501 | 6,120 | 6,630 | 6,311 | 6,886 | 6,886 | 0% |
| 6355 | 2501 | 1,600 | 858 | 858 | 1,348 | 1,000 | -26% |
| 6360 | 2501 | 2,305 | 1,476 | 1,750 | 2,157 | 1,800 | -17% |
| 6390 | 2501 | 14 | 11 | 114 | 63 | 100 | 59% |
| 6770 | 2501 | 7,381 | 7,550 | 7,569 | 6,282 | 7,569 | 20% |
| | TOTAL EXPENSES | 97,420 | 103,191 | 106,602 | 106,735 | 107,355 | 1% |

BUSINESS DEVELOPMENT & MARKETING

STATEMENT OF REVENUES AND EXPENSES

| 2502 | EXPENSE | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|------|-----------------------|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| 6100 | 2502 | 35,277 | 37,426 | 38,175 | 37,132 | 40,296 | 9% |
| 6110 | 2502 | 2,699 | 2,863 | 2,686 | 2,841 | 3,082 | 8% |
| 6115 | 2502 | 96 | 135 | 532 | 1,070 | 1,070 | 0% |
| 6120 | 2502 | 896 | 0 | 0 | 3,323 | 0 | -100% |
| 6160 | 2502 | 2,498 | 2,507 | 3,445 | 3,539 | 3,446 | -3% |
| 6300 | 2502 | 1,711 | 6,666 | 1,291 | 117,075 | 10,000 | -91% |
| 6305 | 2502 | | | | | 25,000 | |
| 6320 | 2502 | 1,708 | 571 | 1,214 | 5,000 | 1,500 | -70% |
| 6330 | 2502 | 943 | 2,622 | 1,223 | 3,219 | 5,650 | 76% |
| 6335 | 2502 | 1,542 | 91 | 27 | 8 | 30 | 275% |
| 6340 | 2502 | 1,800 | 2,818 | 2,572 | 3,316 | 2,500 | -25% |
| 6341 | 2502 | 2,082 | 2,100 | 2,185 | 2,124 | 2,000 | -6% |
| 6345 | 2502 | 1,061 | 1,023 | 682 | 4,441 | 3,725 | -16% |
| 6356 | 2502 | 4 | 1,680 | 1,275 | 1,000 | 1,000 | 0% |
| 6360 | 2502 | 2,253 | 1,415 | 889 | 5,420 | 13,580 | 151% |
| 6365 | 2502 | 7,925 | 8,692 | 15,674 | 9,320 | 15,500 | 66% |
| 6370 | 2502 | 5,329 | 1,847 | 879 | 10,917 | 13,800 | 26% |
| 6375 | 2502 | 720 | 985 | 820 | 1,400 | 5,000 | 257% |
| 6380 | 2502 | 0 | 0 | 0 | 3,000 | 3,000 | 0% |
| 6385 | 2502 | 13,294 | 11,580 | 16,066 | 15,504 | 15,000 | -3% |
| 6390 | 2502 | 0 | 0 | 0 | 0 | 100 | |
| 6770 | 2502 | 1,316 | 523 | 779 | 608 | 800 | 32% |
| | TOTAL EXPENSES | 83,154 | 85,545 | 90,413 | 230,256 | 166,079 | -28% |

ACCOUNTING

STATEMENT OF REVENUES AND EXPENSES

| 2503 | EXPENSE | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|------|------------------------------------|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| 6100 | 2503 Salaries Accounting | 204,351 | 211,086 | 212,394 | 241,460 | 241,156 | 0% |
| 6105 | 2503 PLGC Accountant | (81,200) | (86,853) | (90,282) | (89,446) | (101,397) | -20% |
| 6110 | 2503 F.I.C.A. Accounting | 14,750 | 15,070 | 14,037 | 15,380 | 12,265 | 0% |
| 6115 | 2503 Unemployment Taxes Accounting | 384 | 541 | 2,097 | 3,210 | 3,211 | 7% |
| 6120 | 2503 Group Insurance Accounting | 39,215 | 46,411 | 41,150 | 43,683 | 46,740 | -26% |
| 6160 | 2503 IMRF Expense Accounting | 14,544 | 14,140 | 19,177 | 18,894 | 13,932 | -71% |
| 6330 | 2503 Travel Accounting | 204 | 182 | 233 | 345 | 100 | 32% |
| 6335 | 2503 Training/Education Accounting | 149 | 49 | 80 | 38 | 50 | -72% |
| 6345 | 2503 Supplies Accounting | 821 | 793 | 707 | 3,216 | 900 | -36% |
| 6350 | 2503 Printing Accounting | 1,141 | 1,559 | 1,633 | 2,508 | 1,600 | 1% |
| 6532 | 2503 Audit | 59,644 | 52,540 | 42,903 | 42,612 | 42,903 | -16% |
| 6770 | 2503 Insurance Accounting | 2,612 | 1,955 | 2,337 | 2,777 | 2,337 | -7% |
| | TOTAL EXPENSES | 256,617 | 257,473 | 246,466 | 284,678 | 263,797 | |

CHICAGOLAND'S

DUPAGE FLIGHT CENTER



DUPAGE FLIGHT CENTER
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|--|------------------------|------------------------|------------------------|-------------------|-------------------|-----------------------------------|
| REVENUE | | | | | | |
| 3200 2300 Fuel | 13,016,242 | 8,043,986 | 9,327,430 | 11,338,517 | 11,765,570 | 4% |
| 3201 2300 Volume Rebate | (42,554) | (36,000) | (40,768) | (36,000) | -36,000 | 0% |
| 3205 2300 Oil Sales | 2,981 | 3,023 | 2,530 | 1,832 | 2,500 | 36% |
| 3210 2300 Misc.-Deice & Lav Service, APU, Preheats, Tows | 124,864 | 80,642 | 47,591 | 79,477 | 82,000 | 3% |
| 3215 2300 Catering | 62,773 | 43,329 | 32,691 | 26,088 | 32,200 | 23% |
| 3220 2300 Hangar - Transients | 123,578 | 159,589 | 137,604 | 146,703 | 140,000 | -5% |
| 3221 2300 Overnight Fees - Transients | 31,759 | 29,524 | 30,102 | 19,968 | 25,000 | 25% |
| 3970 2300 Interest Income | 15,680 | 1,804 | 1,405 | 375 | 1,500 | 300% |
| 3981 2300 Gain on Sale of Fixed Assets | 0 | 0 | 7,676 | 0 | 0 | |
| 3990 2300 Conference Room Rental/Other Income | 9,922 | 9,272 | 7,707 | 9,418 | 9,000 | -4% |
| TOTAL REVENUES | 13,345,265 | 8,335,169 | 9,553,968 | 11,586,377 | 12,021,770 | 4% |
| EXPENSE | | | | | | |
| 4200 2300 Fuel - Cost of Sales | 9,286,151 | 4,922,607 | 6,345,605 | 8,458,686 | 8,596,096 | 2% |
| 4210 2300 Oil - Cost of Sales | 2,791 | 2,609 | 2,076 | 1,314 | 2,000 | 52% |
| 4220 2300 Deice Cost of Goods | 38,114 | 42,309 | 210 | 30,902 | 35,000 | 13% |
| 4300 2300 Credit Card Expense | 204,620 | 147,280 | 159,103 | 167,194 | 167,000 | 0% |
| 4305 2300 Building Rental | 48,000 | 48,000 | 48,000 | 48,000 | 48,000 | 0% |
| 5190 2300 Catering | 62,227 | 42,630 | 32,647 | 27,163 | 90,033 | 231% |
| 5205 2300 Building Maintenance | 3,264 | 833 | 3,092 | 2,883 | 3,300 | 14% |
| 5225 2300 Fuel Farm Maintenance | 13,841 | 10,481 | 5,445 | 8,409 | 10,000 | 19% |
| 5400 2300 Equipment Maintenance | 15,469 | 18,484 | 8,977 | 11,945 | 14,000 | 17% |
| 5410 2300 Equip. Leases/Maint. Contracts | 97,635 | 90,888 | 101,426 | 120,599 | 120,599 | 0% |
| 5420 2300 Fuel/Oil Vehicles | 43,796 | 27,434 | 24,804 | 17,274 | 28,000 | 62% |
| 5430 2300 Supplies - Small Equip & Hand Tools | 6,497 | 3,748 | 3,900 | 4,161 | 4,300 | 3% |
| 5440 2300 DOT/Pre-employment/Drug & Alcohol Testing | 243 | 50 | 198 | 150 | 500 | 234% |
| 5450 2300 Outside Service | 5,886 | 1,566 | 6,204 | 1,429 | 10,000 | 600% |
| 5720 2300 Utilities-Electric | 3,546 | 2,900 | 3,157 | 8,291 | 3,652 | -56% |
| 6100 2300 Salaries | 783,098 | 795,552 | 806,701 | 762,116 | 869,443 | 14% |
| 6105 2300 Salary Adjustment | 12,625 | 0 | 0 | 0 | 0 | |
| 6110 2300 FICA | 57,386 | 57,412 | 59,151 | 56,511 | 66,512 | 18% |
| 6115 2300 Unemployment Taxes | 2,257 | 2,997 | 11,780 | 21,007 | 22,473 | 7% |
| 6120 2300 Group Insurance | 166,883 | 166,498 | 195,700 | 208,434 | 223,024 | 7% |
| 6130 2300 Uniforms | 15,817 | 7,948 | 7,428 | 4,451 | 9,000 | 102% |
| 6160 2300 IMRF Expense | 55,367 | 52,616 | 73,150 | 67,854 | 75,823 | 12% |
| 6330 2300 Travel | 4,130 | 7,678 | 6,371 | 2,640 | 4,350 | 65% |
| 6335 2300 Training/Education | 1,686 | 296 | 653 | 268 | 2,500 | 833% |
| 6340 2300 Dues & Subscriptions | 669 | 772 | 615 | 813 | 1,000 | 23% |
| 6350 2300 Printing | 883 | 1,118 | 1,919 | 650 | 1,200 | 85% |
| 6355 2300 Office Expense | 22,455 | 25,537 | 23,367 | 26,772 | 25,000 | -7% |
| 6356 2300 Software | 2,400 | 8,099 | 6,540 | 4,680 | 10,000 | 114% |
| 6360 2300 Postage | 1,191 | 1,142 | 1,153 | 866 | 2,000 | 131% |
| 6365 2300 Promotions/Advertising | 32,122 | 22,981 | 23,399 | 16,898 | 22,800 | 35% |
| 6390 2300 Communications | 3,982 | 3,978 | 3,995 | 4,529 | 4,747 | 5% |
| 6430 2300 Bank Charges | 1,213 | 2,469 | 2,670 | 3,012 | 3,000 | 0% |
| 6525 2300 Consulting | 3,132 | 2,960 | 3,020 | 3,425 | 0 | -100% |
| 6600 2300 Flight Center Upgrades | 0 | 313 | 0 | 0 | 0 | |
| 6770 2300 Insurance | 108,632 | 105,530 | 104,443 | 103,987 | 105,000 | 1% |
| TOTAL EXPENSES | 11,108,008 | 6,647,713 | 8,076,898 | 10,197,313 | 10,580,353 | 4% |



Prairie 
Landing
GOLF CLUB

Prairie Landing Golf Club
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT | | | AUDIT | | 2012 Plan | Percentage Change 2012 vs 2011 |
|-----------------------|------------------|------------------|------------------|------------------|------------------|--------------|-----------------------------------|
| | TOTAL 2008 | TOTAL 2009 | TOTAL 2010 | 2011 FORECAST | 2012 | | |
| REVENUE | | | | | | | |
| Golf Operations | 2,014,946 | 1,792,779 | 1,781,244 | 1,576,778 | 1,683,206 | 7% | |
| Food & Beverage | 319,862 | 277,732 | 289,775 | 240,104 | 251,745 | 5% | |
| Kitty Hawk | 98,941 | 81,163 | 65,712 | 61,217 | 56,061 | -8% | |
| Banquets | 624,263 | 481,284 | 484,847 | 433,625 | 669,330 | 54% | |
| Misc - Admin | 9,787 | 11,830 | 5,613 | 4,405 | 4,010 | -9% | |
| TOTAL REVENUES | 3,067,798 | 2,644,787 | 2,627,191 | 2,316,129 | 2,664,352 | 15.0% | |
| EXPENSE | | | | | | | |
| Golf Operations | 383,563 | 359,921 | 363,893 | 374,272 | 320,759 | -14% | |
| Food & Beverage | 212,324 | 219,193 | 210,748 | 206,873 | 224,743 | 9% | |
| Kitty Hawk | 151,690 | 135,136 | 123,552 | 94,660 | 56,061 | -41% | |
| Banquets | 499,963 | 421,417 | 435,365 | 384,309 | 467,001 | 22% | |
| Administration | 856,851 | 747,745 | 836,942 | 805,544 | 830,179 | 3% | |
| Maintenance | 817,451 | 781,500 | 757,795 | 763,153 | 737,568 | -3% | |
| TOTAL EXPENSES | 2,921,841 | 2,664,911 | 2,728,295 | 2,628,811 | 2,636,311 | 0.3% | |
| NET INCOME | 145,957 | (20,124) | (101,103) | (312,682) | 28,041 | | |

PRAIRIE LANDING GOLF CLUB
GOLF OPERATIONS
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|---------------------------------------|------------------------|------------------------|------------------------|------------------|------------------|-----------------------------------|
| REVENUE | | | | | | |
| 3400 1010 Greens Fees | 1,308,749 | 1,160,812 | 1,095,054 | 946,165 | 1,020,771 | 8% |
| 3400 1011 Golf Cart Rentals | 269,452 | 253,734 | 262,994 | 222,541 | 268,556 | 21% |
| 3400 1013 Associate Memberships | 92,877 | 83,183 | 104,808 | 119,784 | 116,000 | -3% |
| 3400 1016 Club Rentals | 12,720 | 8,280 | 6,420 | 6,509 | 5,826 | -11% |
| 3400 1017 Golf Academy | 12,007 | 11,700 | 10,042 | 9,571 | 9,000 | -6% |
| 3400 1019 Practice Center | 130,581 | 132,758 | 139,121 | 120,883 | 122,750 | 2% |
| 3400 1020 Golf Ball Sales | 50,746 | 42,750 | 51,858 | 44,400 | 43,556 | -2% |
| 3400 1021 Gloves/Shoe Sales | 26,813 | 15,845 | 16,879 | 12,004 | 14,006 | 17% |
| 3400 1022 Clubs/Bag Sales | 12,707 | 11,846 | 14,414 | 16,383 | 12,911 | -21% |
| 3400 1023 Apparel/Hats/Caps Sales | 77,340 | 53,142 | 55,421 | 61,092 | 50,973 | -17% |
| 3400 1024 Misc Merchandise Sales | 20,954 | 18,729 | 24,235 | 17,446 | 18,858 | 8% |
| TOTAL REVENUES | 2,014,946 | 1,792,779 | 1,781,244 | 1,576,778 | 1,683,206 | 7% |
| EXPENSE | | | | | | |
| 4400 4010 Golf Operations - Full Time | 79,668 | 83,528 | 82,368 | 84,600 | 61,783 | -27% |
| 4400 4012 Teaching Professional | 16,000 | 16,000 | 16,000 | 16,000 | 16,000 | 0% |
| 4400 4013 Shop Clerks | 30,174 | 24,442 | 24,302 | 25,715 | 23,500 | -9% |
| 4400 4014 Cart Attendants | 34,929 | 32,289 | 35,480 | 29,008 | 30,500 | 5% |
| 4400 4015 Marshals & Starters | 16,683 | 17,155 | 19,191 | 16,390 | 15,000 | -8% |
| 4400 4017 Payroll Taxes - FICA | 16,925 | 16,208 | 16,560 | 15,087 | 13,527 | -10% |
| 4400 4018 Employee Health Insurance | 18,269 | 21,532 | 19,030 | 17,689 | 19,406 | 10% |
| 4400 4019 Travel | 550 | 0 | 0 | 0 | 58 | |
| 4400 4020 Professional Education | 139 | 0 | 29 | 0 | 0 | -100% |
| 4400 4021 Dues & Subscriptions | 2,083 | 2,083 | 2,083 | 2,083 | 0 | 5% |
| 4400 4022 Uniforms | 1,951 | 1,310 | 660 | 1,435 | 1,500 | -21% |
| 4400 4023 Workers Comp Insurance | 6,394 | 6,202 | 5,346 | 2,125 | 1,688 | -28% |
| 4400 4024 IMRF | 3,307 | 3,223 | 0 | 15,522 | 11,251 | -14% |
| 4400 4026 Payroll Taxes - SUTA | 727 | 911 | 5,335 | 9,826 | 8,469 | |
| 4400 4027 Payroll Taxes - FUTA | 808 | 738 | 816 | 0 | 0 | -13% |
| 4400 4110 Cost of Goods - Merchandise | 120,396 | 94,410 | 110,128 | 103,127 | 89,877 | -28% |
| 4400 4111 Range Supplies | 4,663 | 4,935 | 3,169 | 4,484 | 3,250 | |
| 4400 4113 Rental Clubs/Carts | 932 | 0 | 0 | 0 | 1,000 | |
| 4400 4116 Golf Cart Maintenance | 16,484 | 22,467 | 8,208 | 18,260 | 12,500 | -32% |
| 4400 4117 Handicap Service | 4,720 | 4,740 | 4,480 | 4,922 | 4,800 | -2% |
| 4400 4118 Pro Shop Supplies | 7,761 | 7,747 | 10,710 | 7,999 | 6,650 | -17% |
| TOTAL EXPENSES | 383,663 | 359,921 | 363,893 | 374,272 | 320,759 | -14% |

PRAIRIE LANDING GOLF CLUB
FOOD & BEVERAGE (Bar & Grill)
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|---|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| REVENUE | | | | | | |
| 3500 1025 Grill Room Food Sales | 75,308 | 73,029 | 69,078 | 53,140 | 65,000 | 22% |
| 3500 1026 Grill Room Beverage Sales | 74,089 | 68,563 | 86,608 | 72,623 | 72,668 | 0% |
| 3500 1027 Tenth Tee Food Sales | 28,455 | 19,777 | 19,296 | 20,018 | 19,987 | 0% |
| 3500 1028 Tenth Tee Beverage Sales | 45,559 | 33,413 | 33,504 | 35,464 | 33,192 | -6% |
| 3500 1029 Beverage Cart Food Sales | 6,804 | 5,372 | 4,000 | 2,221 | 1,820 | -18% |
| 3500 1030 Beverage Cart Beverage Sales | 89,647 | 77,577 | 77,287 | 56,638 | 59,079 | 4% |
| TOTAL REVENUES | 319,862 | 277,732 | 289,775 | 240,104 | 251,745 | 5% |
| EXPENSE | | | | | | |
| 4500 5010 Food & Beverage - Full Time | 88,692 | 81,903 | 65,501 | 58,883 | 61,825 | 5% |
| 4500 5011 Cooks | 20,879 | 23,172 | 20,860 | 24,363 | 25,000 | 3% |
| 4500 5012 Busboys & Dishwashers | 8,645 | 3,547 | 2,426 | 0 | 0 | -39% |
| 4500 5013 Grill Room Wait Staff | 13,211 | 11,838 | 7,863 | 4,896 | 3,000 | 9% |
| 4500 5014 Tenth Tee & Beverage Cart Staff | 16,077 | 14,809 | 14,766 | 12,263 | 13,425 | 1% |
| 4500 5015 Payroll Taxes - FICA | 14,188 | 12,704 | 13,168 | 11,318 | 11,417 | 19% |
| 4500 5016 Uniforms | 1,123 | 2,148 | 2,193 | 1,678 | 2,000 | 110% |
| 4500 5017 Workers Comp Insurance | 5,302 | 4,802 | 4,259 | 1,736 | 3,638 | 17% |
| 4500 5018 Employee Health Insurance | 8,734 | 19,998 | 26,612 | 28,171 | 32,938 | 6% |
| 4500 5019 Grill Room Bartender | 10,093 | 11,774 | 16,566 | 16,942 | 18,000 | 21% |
| 4500 5021 Payroll Taxes - SUTA | 716 | 845 | 4,322 | 7,489 | 9,097 | 7% |
| 4500 5022 Payroll Taxes - FUTA | 725 | 607 | 549 | 0 | 0 | 41% |
| 4500 5024 IMRF | 1,454 | 1,528 | 0 | 19,883 | 21,303 | 31% |
| 4500 5112 Paper Goods | 7,941 | 6,762 | 6,086 | 4,950 | 7,000 | -53% |
| 4500 5113 Cleaning Supplies | 3,575 | 4,209 | 3,372 | 2,670 | 3,500 | 17% |
| 4500 5114 Utensils | 557 | 143 | 80 | 0 | 100 | 13% |
| 4500 5115 Glass & China | 610 | 1,243 | 49 | 1,056 | 500 | 17% |
| 4500 5116 Equipment & Supplies | 1,729 | 1,839 | 4,400 | 1,709 | 2,000 | 0 |
| 4500 5118 Uniforms | 72 | 0 | 0 | 0 | 0 | 0 |
| 4500 5119 Repair & Maintenance - Kitchen | 7,837 | 15,069 | 17,320 | 8,866 | 10,000 | 0 |
| 4500 5120 Education & Training | 164 | 253 | 356 | 0 | 0 | 9% |
| TOTAL EXPENSES | 212,324 | 219,193 | 210,748 | 206,873 | 224,743 | |

PRAIRIE LANDING GOLF CLUB
KITTY HAWK CAFE (Deli)
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|--|------------------------|------------------------|------------------------|------------------|---------------|-----------------------------------|
| REVENUE | | | | | | |
| 3700 1040 Deli - Food Sales | 70,507 | 58,614 | 47,734 | 42,078 | 39,100 | -7% |
| 3700 1042 Deli - Beverage Sales | 13,891 | 9,430 | 7,278 | 6,316 | 5,125 | -19% |
| 3700 1043 Deli - Catering Sales | 6,957 | 10,462 | 8,940 | 10,656 | 8,225 | -23% |
| 3700 1044 Deli - Aircraft Sales | 7,036 | 2,295 | 1,403 | 1,813 | 3,200 | 77% |
| 3700 1045 5% Catering Fee - Non-Taxable | 549 | 362 | 358 | 354 | 411 | 16% |
| TOTAL REVENUES | 98,941 | 81,163 | 65,712 | 61,217 | 56,061 | -8% |
| EXPENSE | | | | | | |
| 4700 7009 Deli - Full & PT Employees | 26,729 | 35,749 | 27,681 | 25,117 | 25,620 | 2% |
| 4700 7010 IMRF | 0 | 0 | 0 | 3,192 | 4,081 | 28% |
| 4700 7011 Cooks | 41,525 | 24,747 | 23,985 | 11,047 | 20,380 | 84% |
| 4700 7012 Payroll Taxes - FICA | 5,336 | 4,991 | 4,818 | 3,563 | 3,680 | 3% |
| 4700 7013 Uniforms | 368 | 371 | 333 | 388 | 375 | -3% |
| 4700 7014 Workers Comp Insurance | 2,057 | 1,956 | 1,593 | 510 | 576 | 13% |
| 4700 7015 Employee Health Insurance | 8,090 | 8,068 | 8,437 | 3,864 | 15,487 | 301% |
| 4700 7016 Payroll Taxes - SUTA | 223 | 328 | 1,560 | 1,882 | 1,862 | -1% |
| 4700 7017 Payroll Taxes - FUTA | 179 | 193 | 191 | 0 | 0 | |
| 4700 7110 Cost of Goods - Food | 40,721 | 34,534 | 32,689 | 27,966 | 22,736 | -19% |
| 4700 7111 Cost of Goods - Beverage | 5,155 | 5,224 | 4,032 | 4,357 | 2,306 | -47% |
| 4700 7112 Repair & Maintenance - Deli | 2,635 | 1,907 | 2,207 | 835 | 2,500 | 199% |
| 4700 7113 Utilities - Communications/Electric - Deli | 3,728 | 3,757 | 3,861 | 4,053 | 4,000 | -1% |
| 4700 7114 Advertising - Deli | 718 | 0 | 395 | 1 | 500 | 499000% |
| 4700 7115 Equipment - Deli | 1,054 | 931 | 621 | 1,125 | 1,000 | -11% |
| 4700 7116 Training/Education | 24 | 33 | 246 | 0 | 100 | |
| 4700 7117 General Supplies | 1,991 | 2,014 | 2,324 | 684 | 1,600 | 134% |
| 4700 7118 Paper Goods | 4,681 | 4,001 | 3,361 | 1,762 | 3,600 | 104% |
| 4700 7119 Utensils | 100 | 111 | 0 | 13 | 50 | 285% |
| 4700 7120 Cleaning Supplies | 317 | 468 | 495 | 308 | 500 | 62% |
| 4700 7121 Waste Disposal | 1,792 | 1,827 | 1,002 | 205 | 900 | 339% |
| 4700 7122 Travel/Mileage | 71 | 38 | 0 | 0 | 240 | |
| 4700 7123 Credit Card Fees | 2,097 | 1,685 | 1,565 | 1,634 | 1,600 | -2% |
| 4700 7124 Insurance | 1,600 | 1,600 | 1,600 | 1,600 | 1,600 | 0% |
| 4700 7125 Licenses & Permits | 550 | 550 | 550 | 555 | 600 | 8% |
| 4700 7126 Cash Short/(Over) | (51) | 51 | 6 | (1) | 0 | |
| 4700 7127 Loss Transfer to Flight Center | 0 | 0 | 0 | 0 | (59,832) | |
| TOTAL EXPENSES | 151,690 | 135,136 | 123,552 | 94,660 | 56,061 | -41% |

PRAIRIE LANDING GOLF CLUB
BANQUETS
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|--|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| REVENUE | | | | | | |
| 3800 1031 Banquet Income | 553,382 | 428,533 | 442,100 | 400,267 | 603,000 | 51% |
| 3800 1032 Banquet Rental Income | 70,880 | 52,751 | 42,748 | 33,358 | 66,330 | 99% |
| TOTAL REVENUES | 624,263 | 481,284 | 484,847 | 433,625 | 669,330 | 54% |
| EXPENSE | | | | | | |
| 4800 8009 Banquet - Full Time | 110,734 | 104,042 | 79,879 | 80,048 | 90,270 | 13% |
| 4800 8010 Cooks | 19,770 | 22,294 | 21,849 | 26,487 | 25,000 | -6% |
| 4800 8011 Busboys & Dishwashers | 9,351 | 3,647 | 1,868 | 700 | 0 | -100% |
| 4800 8012 Banquet Wait Staff | 16,170 | 15,155 | 27,820 | 18,427 | 24,000 | 30% |
| 4800 8013 Banquet - Bartenders | 2,393 | 1,803 | 4,435 | 4,104 | 4,250 | 4% |
| 4800 8014 Payroll Taxes - FICA | 17,990 | 15,281 | 14,608 | 13,957 | 15,787 | 13% |
| 4800 8015 Uniforms | 445 | 1,119 | 771 | 668 | 1,000 | 50% |
| 4800 8016 Workers Comp Insurance | 6,662 | 5,830 | 4,731 | 2,072 | 1,788 | -14% |
| 4800 8018 Payroll Taxes - SUTA | 780 | 880 | 5,304 | 8,596 | 7,681 | -11% |
| 4800 8019 Payroll Taxes - FUTA | 733 | 593 | 700 | 0 | 0 | |
| 4800 8110 Cost of Goods - Food | 181,466 | 151,339 | 147,674 | 117,756 | 166,675 | 42% |
| 4800 8111 Cost of Goods - Beverage | 96,397 | 74,040 | 90,399 | 83,246 | 89,748 | 8% |
| 4800 8112 Linen Rental | 30,989 | 16,904 | 24,193 | 16,699 | 23,000 | 38% |
| 4800 8113 Miscellaneous Rental Equipment | 3,272 | 5,321 | 7,981 | 7,982 | 6,800 | -15% |
| 4800 8114 Banquet - Supplies | 2,812 | 3,168 | 3,152 | 3,567 | 11,000 | 208% |
| TOTAL EXPENSES | 499,963 | 421,417 | 435,365 | 384,309 | 467,001 | 22% |

PRAIRIE LANDING GOLF CLUB
ADMINISTRATION
STATEMENT OF REVENUES AND EXPENSES

| | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|--|------------------------|------------------------|------------------------|------------------|----------------|-----------------------------------|
| REVENUE | | | | | | |
| 3300 1033 Interest Income | 317 | 414 | 287 | 316 | 255 | -19% |
| 3300 1034 Miscellaneous Income | 9,470 | 8,886 | 5,327 | 4,089 | 3,755 | -8% |
| 3300 1035 Gain on Sale - Capital Assets | 0 | 2,529 | 0 | 0 | 0 | |
| TOTAL REVENUES | 9,787 | 11,830 | 5,613 | 4,405 | 4,010 | -9% |
| EXPENSE | | | | | | |
| 4300 3009 Administrative Salaries | 221,214 | 229,435 | 245,565 | 252,466 | 253,000 | 0% |
| 4300 3010 Houseman | 16,333 | 12,944 | 11,616 | 7,624 | 9,875 | 30% |
| 4300 3014 Payroll Taxes - FICA | 1,249 | 996 | 892 | 527 | 755 | 43% |
| 4300 3016 Travel | 452 | 0 | 0 | 0 | 0 | |
| 4300 3017 Professional Education | 79 | 33 | 44 | 94 | 58 | -39% |
| 4300 3019 Workers Comp Insurance | 463 | 394 | 269 | 68 | 114 | 67% |
| 4300 3022 Payroll Taxes - SUTA | 59 | 104 | 456 | 532 | 830 | 56% |
| 4300 3023 Payroll Taxes - FUTA | 38 | 39 | 72 | 0 | 0 | |
| 4300 3110 Advertising | 45,309 | 45,147 | 51,931 | 58,860 | 53,000 | -10% |
| 4300 3114 Repair & Maintenance - Clubhouse | 40,923 | 31,699 | 22,379 | 25,677 | 30,000 | 17% |
| 4300 3115 Professional Services | 2,101 | 1,982 | 2,149 | 2,540 | 1,000 | -100% |
| 4300 3117 Marketing Printing | 1,604 | 1,662 | 2,383 | 198 | 1,500 | 658% |
| 4300 3118 Yellow Page Ads | 4,169 | 4,674 | 749 | 1,122 | 1,128 | 1% |
| 4300 3119 Public & Personnel Relations | 625 | 466 | 152 | 574 | 500 | -13% |
| 4300 3120 Insurance | 47,508 | 41,690 | 43,911 | 44,332 | 44,400 | 0% |
| 4300 3121 Bank Service Charges | 2,427 | 3,612 | 3,751 | 6,334 | 1,000 | -84% |
| 4300 3122 Property Taxes | 191,391 | 130,510 | 231,103 | 236,811 | 250,000 | 6% |
| 4300 3124 Legal | 6,320 | 1,397 | 3,747 | 1,090 | 2,000 | 83% |
| 4300 3125 Dues & Subscriptions | 3,821 | 2,559 | 2,863 | 3,756 | 3,375 | -10% |
| 4300 3126 Telephone | 13,576 | 12,761 | 13,423 | 14,175 | 14,300 | 1% |
| 4300 3128 Licenses & Permits | 4,875 | 7,927 | 5,984 | 6,071 | 6,500 | 7% |
| 4300 3130 Utilities - Electric | 50,899 | 42,760 | 43,708 | 37,196 | 41,400 | 11% |
| 4300 3131 Utilities - Sewer & Water | 8,574 | 7,710 | 6,720 | 4,782 | 7,680 | 61% |
| 4300 3132 Utilities - Gas Heat | 20,334 | 12,033 | 12,646 | 8,277 | 11,675 | 41% |
| 4300 3133 Janitorial Supplies | 5,763 | 7,184 | 6,891 | 7,603 | 7,000 | -8% |
| 4300 3134 Office Supplies/Equipment | 10,328 | 5,417 | 7,435 | 6,408 | 7,000 | 9% |
| 4300 3136 Advertising - Employment | 0 | 589 | 599 | 904 | 500 | -45% |
| 4300 3137 Stationery | 112 | 780 | 0 | 0 | 300 | |
| 4300 3138 Postage & Shipping | 2,717 | 2,976 | 3,079 | 3,636 | 3,075 | -15% |
| 4300 3139 Credit Card Fees | 57,458 | 52,765 | 41,827 | 39,044 | 40,700 | 4% |
| 4300 3140 Security & Monitoring | 2,134 | 2,253 | 2,457 | 2,092 | 2,325 | 11% |
| 4300 3141 Miscellaneous | 260 | 282 | 15 | 0 | 250 | |
| 4300 3142 Payroll Processing Fees | 58,621 | 56,179 | 39,601 | 11,348 | 10,000 | -12% |
| 4300 3143 Towel & Mat Rental | 2,245 | 1,412 | 1,102 | 1,416 | 1,650 | 17% |
| 4300 3144 Waste Disposal | 3,954 | 4,000 | 2,213 | 2,004 | 2,400 | 20% |
| 4300 3145 Pest Control | 1,080 | 1,200 | 1,333 | 1,558 | 1,340 | -14% |
| 4300 3147 Cash Short/(Over) | (264) | (157) | (528) | 65 | 0 | -100% |
| 4300 3148 Cable TV | 2,866 | 2,909 | 2,994 | 3,086 | 3,100 | 0% |
| 4300 3149 Computer Software & Hardware Maintenance | 10,270 | 6,344 | 10,178 | 5,392 | 7,000 | 30% |
| 4300 3150 Seasonal Decorations | 351 | 521 | 661 | 690 | 750 | 9% |
| 4300 3151 Repair & Maintenance - Equipment | 1,123 | 2,383 | 3,889 | 1,090 | 2,000 | 83% |
| 4300 3152 Repair & Maintenance - Grounds | 867 | 2,099 | 1,368 | 1,143 | 2,000 | 75% |
| 4300 3153 Promotions | 12,602 | 6,072 | 5,315 | 4,959 | 5,700 | 15% |
| TOTAL EXPENSES | 856,851 | 747,745 | 836,942 | 805,544 | 830,179 | 3% |

PRAIRIE LANDING GOLF CLUB
MAINTENANCE
STATEMENT OF REVENUES AND EXPENSES

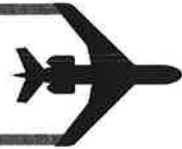
| EXPENSE | AUDIT TOTAL 2008 | AUDIT TOTAL 2009 | AUDIT TOTAL 2010 | 2011 FORECAST | 2012 Plan | Percentage Change 2012 vs 2011 |
|--|------------------|------------------|------------------|----------------|----------------|--------------------------------|
| 4200 2010 Golf Course Maintenance - Full Time | 265,195 | 263,852 | 256,923 | 232,214 | 239,111 | 3% |
| 4200 2013 Laborers | 218,782 | 224,472 | 208,976 | 203,955 | 204,000 | 0% |
| 4200 2014 Payroll Taxes - FICA | 36,727 | 36,975 | 35,641 | 32,450 | 33,898 | 4% |
| 4200 2015 Employee Health Insurance | 21,315 | 22,744 | 18,004 | 13,341 | 24,577 | 84% |
| 4200 2016 Uniforms | 1,745 | 1,728 | 1,848 | 2,498 | 200 | -92% |
| 4200 2017 Workers Comp Insurance | 13,345 | 13,967 | 11,495 | 5,376 | 5,096 | -5% |
| 4200 2018 IMRF | 4,156 | 4,380 | 0 | 36,129 | 20,779 | -42% |
| 4200 2021 Payroll Taxes - SUTA | 1,417 | 1,972 | 10,261 | 18,295 | 21,783 | 19% |
| 4200 2022 Payroll Taxes - FUTA | 1,156 | 1,211 | 1,213 | 0 | 0 | 0% |
| 4200 2110 Maintenance - Buildings | 3,577 | 575 | 7,934 | 2,760 | 1,500 | -46% |
| 4200 2111 Maintenance - Irrigation | 12,887 | 8,488 | 8,840 | 5,476 | 3,500 | -36% |
| 4200 2112 Maintenance - Drainage | 0 | 1,070 | 0 | 0 | 0 | 0% |
| 4200 2113 Maintenance - Roads & Paths | 512 | 643 | 544 | 0 | 0 | 0% |
| 4200 2114 Maintenance - Fixtures/Furnishings | 33 | 73 | 56 | 27 | 0 | -100% |
| 4200 2115 Maintenance - Supplies | 443 | 1,060 | 655 | 823 | 1,000 | 22% |
| 4200 2116 Maintenance - Bunker Sand/Top Dressing | 9,756 | 10,362 | 9,120 | 7,728 | 7,000 | -9% |
| 4200 2117 Maintenance - Seed/Sod | 451 | 162 | 1,948 | 120 | 250 | 108% |
| 4200 2118 Maintenance-Machinery & Equipment | 34,646 | 34,541 | 35,592 | 31,622 | 32,000 | 1% |
| 4200 2119 Equipment Rentals | 3,558 | 2,269 | 5,474 | 4,799 | 3,000 | -37% |
| 4200 2120 Waste Disposal | 1,857 | 1,882 | 1,767 | 1,454 | 2,040 | 40% |
| 4200 2121 Janitorial Supplies | 548 | 435 | 134 | 207 | 450 | 117% |
| 4200 2122 Fuel & Oil | 33,015 | 18,920 | 20,830 | 23,071 | 18,000 | -22% |
| 4200 2123 Course Supplies | 6,540 | 5,192 | 3,289 | 2,599 | 2,000 | -23% |
| 4200 2124 Pesticides | 45,399 | 58,654 | 49,600 | 55,621 | 50,000 | -10% |
| 4200 2125 Fertilizer | 59,954 | 28,388 | 33,336 | 47,491 | 35,000 | -26% |
| 4200 2127 Utilities - Gas Heat | 4,794 | 2,898 | 2,735 | 2,875 | 3,260 | 13% |
| 4200 2128 Utilities - Electric | 16,126 | 12,593 | 14,980 | 15,084 | 13,125 | -13% |
| 4200 2129 Utilities - Sewer & Water | 2,460 | 2,965 | 3,210 | 2,765 | 3,300 | 19% |
| 4200 2130 Contract & Consulting Services | 4,613 | 4,978 | 2,996 | 2,549 | 3,000 | 18% |
| 4200 2131 Travel | 377 | 0 | 0 | 0 | 0 | 0% |
| 4200 2132 Training/Education | 2,989 | 633 | 1,150 | 507 | 0 | -100% |
| 4200 2133 Dues & Subscriptions | 965 | 1,945 | 1,275 | 1,340 | 900 | -33% |
| 4200 2134 Office Supplies | 243 | 274 | 123 | 30 | 500 | 1567% |
| 4200 2135 Telephone & Communications | 3,279 | 3,653 | 3,982 | 4,144 | 4,000 | -3% |
| 4200 2136 Small Tools | 450 | 2,602 | 446 | 577 | 500 | -13% |
| 4200 2138 Security & Monitoring | 1,286 | 1,605 | 1,806 | 2,074 | 1,800 | -13% |
| 4200 2141 Flowers - Annuals | 1,199 | 1,137 | 837 | 1,325 | 800 | -40% |
| 4200 2142 Mulch | 0 | 1,640 | 0 | 989 | 0 | -100% |
| 4200 2143 Safety Supplies | 1,655 | 560 | 776 | 838 | 1,200 | 43% |
| TOTAL EXPENSES | 817,451 | 781,500 | 757,795 | 763,153 | 737,568 | -3% |



DUPAGE AIRPORT AUTHORITY

CHICAGO LANDS

DUPAGE FLIGHT CENTER



Prairie 
Landing
GOLF CLUB

CAPITAL PROGRAM 2012

DuPage Airport Authority 2012 Capital Plan

| | |
|------------------------------------|---------------------|
| Aviation Field | \$2,810,190 |
| Aviation Field - Capital Reserve | \$7,422,500 |
| Aviation Building | \$3,940,000 |
| Aviation Equipment | \$602,500 |
| PLGC | \$1,049,500 |
| Carryover of 2011 Capital Projects | \$1,959,000 |
| Total | \$17,783,690 |

DuPage Airport Authority 2012 Capital Projects - Field

| | |
|--|--------------------|
| Extension to Runway 2R/20L | \$1,319,216 |
| Acquire Appropriate Aviation Easements | \$405,374 |
| Pavement Rehabilitation Projects | \$300,000 |
| Flight Center Ramp Drainage Structure and PCC Panel | \$226,100 |
| Building Demolitions | \$120,000 |
| Farm Drainage | \$60,000 |
| Rehab Runway 10/28 | \$52,500 |
| General Engineering Development | \$50,500 |
| Contingency - Field | \$50,000 |
| Landscape Improvements | \$50,000 |
| Rehabilitate Tower Road Stairs/Retaining Wall | \$40,000 |
| Business Park Fencing, Signage and Landscaping | \$30,000 |
| Upgrade perimeter fence | \$25,000 |
| Construct West and North end perimeter roads phase 1 | \$20,500 |
| Wildlife Habitat Modification | \$15,000 |
| Fence/Gate Replacement | \$12,000 |
| Airfield Sign Replacements | \$10,000 |
| Runway Centerline and Touchdown Zone Light Replacem | \$10,000 |
| Crack Fill Material | \$9,000 |
| Landside Sign Replacements | \$5,000 |
| Total | \$2,810,190 |

2012 Projects from Capital Reserve

| | |
|--|--------------------|
| Extension to Runway 2R/20L | \$6,231,500 |
| Acquire Appropriate Aviation Easements | \$1,191,000 |
| Total | \$7,422,500 |

| | |
|---|---------------------|
| Total Aviation Field Capital Spend | \$10,232,690 |
|---|---------------------|

**DuPage Airport Authority
2012 Capital Projects - Buildings**

| | |
|---|--------------------|
| New Fire Station Building | \$1,200,000 |
| Facility Upgrades Flight Center | \$1,000,000 |
| Building Addition to the New Fire Station | \$495,000 |
| Flight Center Curtain Wall Sealing | \$270,000 |
| Re-side and re-roof building | \$250,000 |
| Building Upgrades (carpet, paint, restroom/kitchen and AC | \$250,000 |
| Hangar Floor Rehabilitation | \$96,000 |
| Roof replavement | \$80,000 |
| Contingency - Building | \$50,000 |
| HVAC Replacement | \$50,000 |
| Replacement Chiller | \$40,000 |
| Maintenance Building Access Control | \$32,000 |
| Replacement Gate Operator | \$24,000 |
| Computer and Telephone UPS Replacement | \$20,000 |
| Mansard Removal | \$18,000 |
| Travel Express Aviation Hangar Fire Sprinkler Upgrade | \$15,000 |
| Tenant Space Refurbish - Office | \$15,000 |
| Tenant Space Refurbish - Hangar | \$15,000 |
| Energy Efficient Interior Lighting Upgrades | \$12,500 |
| Energy Efficient Exterior Lighting Upgrades | \$7,500 |
| Total | \$3,940,000 |

**DuPage Airport Authority
2012 Capital Projects - Equipment**

| | |
|--|------------------|
| Rubber tire end loader | \$180,000 |
| Aircraft Tug | \$95,000 |
| Rough Terrain Zero-Turn Mower | \$80,000 |
| Accounting/Document Management Hardware/Software | \$50,000 |
| Update Fuel Farm Inventory Control System | \$40,000 |
| Dump/flatbed truck | \$35,000 |
| Contingency - Airport Equipment | \$30,000 |
| Pickup truck w/plow | \$30,000 |
| Allied truck and snow equipment | \$28,000 |
| Computer Hardware | \$25,000 |
| Landscaping Turf Roller | \$9,500 |
| Total | \$602,500 |

**DuPage Airport Authority
2012 Capital Projects - PLGC**

| | |
|---|--------------------|
| Bunker/ Course Renovation | \$400,000 |
| Cement Work, Airlock, Bag Drop | \$275,000 |
| Irrigation Satellite Controller Replacement | \$140,000 |
| 4wd pick-up truck | \$33,000 |
| Utility Vehicles | \$30,000 |
| Seal Coating Parking Lot | \$25,000 |
| Cart Path replacement/repair | \$25,000 |
| Contingency - Golf Equipment | \$25,000 |
| Clubhouse Mod. - Banquet Hall/Office | \$22,000 |
| Replace Golf Cart Fleet | \$15,000 |
| Clubhouse Design Fee | \$15,000 |
| Furnishings/Tables/Chairs - Food | \$10,000 |
| Computer Equipment | \$7,500 |
| Kitchen Equipment | \$7,000 |
| Surveillance Equipment | \$5,000 |
| Refrigeration | \$5,000 |
| Misc Equipment Golf Maint | \$3,000 |
| Banquet Equipment | \$2,500 |
| Audio/Visual Equipment | \$2,500 |
| Landscaping - Course/clubhouse/prairie | \$2,000 |
| Total | \$1,049,500 |

**DuPage Airport Authority
2011 Carryover Capital Projects**

| | |
|---|--------------------|
| Facility Upgrades Flight Center | \$1,894,000 |
| Building Upgrades (carpet, paint, restroom/kitchen and ADA) | \$65,000 |
| Total | \$1,959,000 |